Research Bulletin No. 132
Illinois Gas Utilities
A Comparative Study of Gas Sales Statistics
For Calendar Years
1994 and 1993

Prepared by:
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I N T R O D U C T I O N

This study compares gas sales statistics for calendar year 1994 with gas sales statistics for calendar year 1993 for the following fifteen public utilities furnishing gas service in Illinois:

Central Illinois Light Company
Central Illinois Public Service Company
Consumers Gas Company
Illinois Gas Company
Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas & Electric Company
Monarch Gas Company
Mt. Carmel Public Utility Company
North Shore Gas Company
Northern Illinois Gas Company
The Peoples Gas, Light, & Coke Company
South Beloit Water, Gas & Electric Company
Union Electric Company
United Cities Gas Company

All utilities included in this study followed the Uniform System of Accounts as prescribed by this Commission in 83 Ill. Adm. Code 505. Data presented in various tables was obtained from Annual Reports filed by the above entitled utilities with this Commission.

Consistent with similar Research Bulletins issued in the past, sales labeled "Interdepartmental" and "Sales For Resale" are not included in "Total Sales to Ultimate Consumers", but are stated separately.

This Bulletin is published annually and should be of value to those interested in detailed statistics of gas sales of public utilities regulated by the Illinois Commerce Commission.

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ILLINOIS GAS UTILITIES
TABLE ONE
SUMMARY OF GAS SALES BY CLASS OF SERVICE

	REVENUE			THERMS			CUSTOMERS		
	1994	1993	% CHG.	1994	1993	% CHG.	1994	1993	% CHG.
RESIDENTIAL SALES									
WITHOUT SPACE HTG	358,759,369	$360,248,409	-2.47%	55,100,125	56,015,968	-1.63%	268,988	273,545	-1.67%
WITH SPACE HTG	2,215,650,896	2,330,056,317	-4.94%	4,272,423,350	4,464,477,089	-4.30%	3,054,412	3,018,246	1.20%
COMMERCIAL AND INDUSTRIAL SALES:									
WITHOUT SPACE HTG	60,454,211	63,393,379	-4.79%	135,799,606	140,358,092	-3.25%	13,941	15,090	-7.61%
WITH SPACE HTG	636,743,280	682,579,601	-6.72%	1,336,677,183	1,424,344,012	-6.17%	270,925	284,053	-4.62%
INTERRUPTIBLE	14,017,651	18,633,617	-24.77%	45,696,947	55,557,839	-17.75%	161	213	-24.41%
OTHER SALES (PUBLIC AUTH.)	921,513	390,550	135.95%	2,209,474	842,350	162.24%	800	740	8.11%
TOTAL GAS SALES TO ULTIMATE CONSUMERS	$2,986,446,919	$3,156,101,873	-5.38%	5,847,906,685	6,141,765,530	-4.78%	3,609,227	3,591,887	0.48%
INTERDEPARTMENTAL SALES	1,804,062	2,658,323	-32.14%	5,549,471	7,762,583	-28.51%	0	0	0.00%
SALES FOR RESALE	344,929	360,632	-4.35%	774,440	849,590	-8.85%	2	2	0.00%
TOTAL GAS SALES	$2,988,595,910	$3,159,120,828	-5.40%	5,854,230,596	6,150,377,703	-4.82%	3,609,229	3,591,889	0.48%
PROVISIONS FOR RATE REFUND	(388,511)	0	0.00%						
OTHER GAS OPERATING REVENUES	370,004,414	361,563,362	2.33%						
TOTAL GAS OPERATING REVENUES	$3,358,211,813	$3,520,684,190	-4.61%						

ILLINOIS GAS UTILITIES
TABLE ONE
(CONTINUED)
SUMMARY OF GAS SALES BY CLASS OF SERVICE

1994

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER THERM (CENTS)	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS: REVENUE	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS: THERMS	PERCENT OF TOTAL SALES OF GAS: REVENUE	PERCENT OF TOTAL SALES OF GAS: THERMS	PERCENT OF TOTAL OPERATING REVENUES
RESIDENTIAL SALES							
WITHOUT SPACE HTG	2	106.64	1.97	0.94	1.97	0.94	1.75
WITH SPACE HTG	3	51.86	74.19	73.06	74.14	72.98	65.98
COMMERCIAL AND INDUSTRIAL SALES:							
WITHOUT SPACE HTG (INCL.SSKL.SALES)	4	64.44	2.02	2.57	2.02	2.32	1.80
WITH SPACE HTG	5	47.61	21.32	22.86	21.31	22.83	18.96
INTERRUPTIBLE	6	30.68	0.47	0.78	0.47	0.78	0.42
OTHER SALES	7	41.71	0.03	0.04	0.03	0.04	0.03
TOTAL GAS SALES TO ULTIMATE CONSUMERS	8	51.07	100.00	100.00	99.94	99.89	88.93
INTERDEPARTMENTAL SALES	9	32.51			0.06	0.09	0.05
SALES FOR RESALE	9a	44.54			0.01	0.01	0.01
TOTAL GAS SALES	10	51.05			100.00	100.00	88.99
PROVISIONS FOR GAS REFUND	11						(0.01)
OTHER GAS OPERATING REVENUES	12						11.02
TOTAL GAS OPERATING REVENUES	13						100.00

ILLINOIS GAS UTILITIES
TABLE ONE
(CONTINUED)
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1994
(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA -ILL.	NON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES															
WITHOUT SPACE HTG	79.94	95.11	0.00	74.66	72.67	79.79	105.04	0.00	56.82	80.55	72.62	118.19	60.56	59.15	0.00
WITH SPACE HTG	52.50	59.91	50.19	52.82	53.35	55.60	51.65	64.40	49.62	63.70	43.41	64.38	50.63	51.48	55.13
COMMERCIAL AND INDUSTRIAL SALES:															
WITHOUT SPACE HTG (INCL.SSNL.SALES)	42.65	55.90	81.21	42.26	42.90	46.42	41.20	0.00	54.78	67.47	39.69	59.54	50.13	44.22	0.00
WITH SPACE HTG	47.35	52.33	49.08	47.90	45.06	51.20	46.76	61.80	44.00	59.30	42.70	59.79	46.88	45.96	44.84
INTERRUPTIBLE	0.00	33.09	0.00	33.69	27.11	33.97	0.00	0.00	0.00	0.00	0.00	0.00	39.07	34.28	23.63
OTHER SALES	40.24	0.00	44.00	0.00	0.00	0.00	39.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	49.89
TOTAL GAS SALES TO ULTIMATE CONSUMERS	50.87	55.50	49.80	47.35	49.49	53.33	48.63	63.50	48.07	63.07	43.28	65.04	48.96	49.09	51.82
INTERDEPARTMENTAL SALES	29.86	39.15	0.00	0.00	32.12	75.78	40.18	0.00	0.00	0.00	0.00	0.00	41.02	0.00	0.00
SALES FOR RESALE	0.00	0.00	44.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	50.84	55.34	49.26	47.35	49.35	53.34	48.61	63.50	48.07	63.07	43.28	65.04	48.96	49.09	51.82

TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1993

(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	LP	INTER-ST. PWR	IOWA -ILL.	NON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES															
WITHOUT SPACE HTG	83.77	93.48	0.00	74.51	72.00	86.87	84.89	0.00	52.75	81.35	73.74	119.43	63.63	59.16	0.00
WITH SPACE HTG	51.39	58.36	49.29	54.20	53.83	61.65	47.58	51.89	47.60	62.22	44.30	64.29	52.37	51.95	57.64
COMMERCIAL AND INDUSTRIAL SALES:															
WITHOUT SPACE HTG (INCL.SSNL.SALES)	43.08	51.56	62.89	46.91	41.66	51.67	41.52	0.00	52.17	71.89	43.25	61.45	53.60	44.05	0.00
WITH SPACE HTG	47.85	52.72	47.23	49.59	47.66	58.73	44.09	48.96	41.71	58.33	43.06	59.49	46.57	45.53	47.85
INTERRUPTIBLE	0.00	30.50	0.00	35.69	36.10	39.54	0.00	0.00	0.00	0.00	0.00	0.00	40.50	36.77	29.50
OTHER SALES	43.25	0.00	41.04	0.00	0.00	0.00	41.23	0.00	0.00	0.00	0.00	0.00	0.00	0.00	52.13
TOTAL GAS SALES TO ULTIMATE CONSUMERS	50.34	54.35	48.63	50.49	50.61	59.30	45.75	50.84	45.65	61.74	44.06	64.90	49.77	49.37	54.37
INTERDEPARTMENTAL SALES	41.74	39.81	0.00	0.00	33.95	69.27	37.18	0.00	0.00	0.00	0.00	0.00	36.25	0.00	0.00
SALES FOR RESALE	0.00	0.00	42.45	0.00	0.00	0.00	0.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	50.33	54.04	47.99	50.48	50.41	59.31	45.74	50.84	45.65	61.74	44.06	64.90	49.76	49.37	54.37

ILLINOIS GAS UTILITIES
TABLE TWO
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$535,152	$562,304	-4.83%	669,436	671,286	-0.28%	2,992	3,112	-3.86%
CENTRAL ILLINOIS PUBLIC SERVICE CO	480,805	467,848	2.77%	505,542	500,505	1.01%	2,428	2,450	-0.90%
CONSUMERS GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
ILLINOIS GAS COMPANY	6,447	7,420	-13.11%	8,635	9,958	-13.29%	36	38	-5.26%
ILLINOIS POWER COMPANY	2,004,787	1,871,494	7.13%	2,758,928	2,599,664	6.14%	7,052	7,316	-3.61%
INTERSTATE POWER COMPANY	7,273	8,273	-12.09%	9,115	9,523	-4.28%	44	45	-2.22%
IOWA-ILLINOIS GAS & ELECTRIC CO	239,556	207,460	15.47%	228,053	244,394	-6.69%	1,891	1,953	-3.17%
MONARCH GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	68,703	82,582	-16.81%	120,920	156,551	-22.76%	276	314	-12.10%
NORTH SHORE GAS COMPANY	1,300,412	1,305,746	-0.41%	1,614,390	1,605,180	0.57%	3,738	3,809	-1.86%
NORTHERN ILLINOIS GAS COMPANY	5,902,417	6,279,375	-6.00%	8,127,431	8,515,510	-4.56%	49,096	50,723	-1.53%
PEOPLES GAS LIGHT & COKE COMPANY	47,901,887	49,110,422	-2.46%	40,531,040	41,121,510	-1.44%	199,496	202,637	-1.55%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	18,939	15,814	19.13%	31,108	24,855	25.16%	93	81	14.81%
UNION ELECTRIC COMPANY	293,091	329,741	-11.11%	495,565	557,332	11.09%	1,046	1,067	-1.97%
UNITED CITIES GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
TOTAL	$58,759,369	$60,248,409	-2.47%	55,100,125	56,015,968	-1.63%	268,988	273,545	-1.67%

ILLINOIS GAS UTILITIES
TABLE TWO
CONTINUED
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1994	1993	% CHG.	THERMS PER CUSTOMER 1994	1993	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1994	1993	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	79.94	83.77	-4.57%	224	216	3.72%	$178.86	$180.69	-1.01%
CENTRAL ILLINOIS PUBLIC SERVICE CO	95.11	93.46	1.75%	208	204	1.92%	198.03	190.96	3.70%
CONSUMERS GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
ILLINOIS GAS COMPANY	74.66	74.51	0.20%	240	262	-8.47%	179.08	195.26	-8.29%
ILLINOIS POWER COMPANY	72.57	72.00	0.93%	391	355	10.11%	284.29	255.80	11.14%
INTERSTATE POWER COMPANY	79.79	86.87	-8.15%	207	212	-2.11%	165.30	185.84	-10.09%
IOWA-ILLINOIS GAS & ELECTRIC CO	105.04	84.89	23.74%	121	125	-3.63%	126.68	106.23	19.26%
MONARCH GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	56.82	52.75	7.71%	438	499	-12.[illegible]%	248.92	263.00	-5.35%
NORTH SHORE GAS COMPANY	80.55	81.35	-0.98%	432	421	2.48%	347.89	342.81	1.48%
NORTHERN ILLINOIS GAS COMPANY	72.62	73.74	-1.51%	163	168	-2.98%	118.29	123.80	-4.45%
PEOPLES GAS LIGHT & COKE COMPANY	118.19	119.44	-1.04%	203	203	0.12%	240.11	242.36	-0.93%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	60.36	63.63	-4.82%	334	307	9.01%	202.57	195.23	3.76%
UNION ELECTRIC COMPANY	59.15	59.16	-0.03%	474	522	-9.30%	280.20	309.04	-9.33%
UNITED CITIES GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
AVERAGE	106.64	107.56	-0.85%	205	205	0.05%	$218.45	$220.25	-0.82%

ILLINOIS GAS UTILITIES
TABLE THREE
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$99,032,020	$103,785,768	-4.58%	188,618,039	201,957,065	-6.60%	176,364	174,500	1.07%
CENTRAL ILLINOIS PUBLIC SERVICE CO	86,439,394	91,745,624	-5.78%	144,289,496	157,193,469	-8.21%	144,054	142,988	0.75%
CONSUMERS GAS COMPANY	2,389,404	2,477,702	-3.56%	4,760,810	5,026,390	-5.28%	5,274	5,259	0.29%
ILLINOIS GAS COMPANY	4,438,099	4,891,749	-9.27%	8,402,107	9,024,584	-6.90%	8,957	8,859	1.11%
ILLINOIS POWER COMPANY	190,167,324	198,343,123	-4.12%	356,471,912	368,443,196	-3.25%	347,512	351,350	-1.09%
INTERSTATE POWER COMPANY	2,598,333	2,930,904	-11.35%	4,673,405	4,754,055	-1.70%	4,536	4,437	2.23%
IOWA-ILLINOIS GAS & ELECTRIC CO	32,822,511	32,626,435	0.60%	63,547,443	68,567,090	-7.32%	57,345	57,109	0.41%
MONARCH GAS COMPANY	1,825,297	1,647,483	10.79%	2,834,124	3,175,122	-10.74%	2,848	2,843	0.18%
MT CARMEL PUBLIC UTILITY COMPANY	1,464,860	1,456,194	0.59%	2,952,007	3,059,546	-3.51%	2,924	2,893	1.07%
NORTH SHORE GAS COMPANY	122,234,968	122,889,505	-0.53%	191,904,430	197,496,630	-2.83%	116,206	113,408	2.47%
NORTHERN ILLINOIS GAS COMPANY	933,321,774	982,882,392	-5.04%	2,150,014,968	2,218,677,307	-3.09%	1,562,608	1,532,294	1.98%
PEOPLES GAS LIGHT & COKE COMPANY	719,994,183	763,525,332	-5.71%	1,118,240,500	1,187,556,830	-5.84%	586,861	583,670	0.55%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,294,519	2,346,447	-2.21%	4,531,611	4,480,862	1.13%	4,254	4,084	4.16%
UNION ELECTRIC COMPANY	7,365,392	8,547,878	-13.83%	14,307,247	16,453,010	-13.04%	15,446	15,519	-0.47%
UNITED CITIES GAS COMPANY	9,303,848	10,759,581	-13.53%	16,876,016	18,666,933	-9.59%	19,223	19,033	1.00%
TOTAL	$2,215,650,896	$2,330,856,317	-4.94%	4,272,423,350	4,464,477,089	-4.30%	3,064,412	3,048,246	1.23%

ILLINOIS GAS UTILITIES
TABLE THREE
(CONTINUED)
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1994	1993	% CHG.	THERMS PER CUSTOMER 1994	1993	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1994	1993	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	52.50	51.39	2.17%	1,069	1,157	-7.59%	$561.52	$594.76	-5.59%
CENTRAL ILLINOIS PUBLIC SERVICE CO	59.91	58.36	2.64%	1,002	1,099	-8.99%	600.04	641.63	-6.48%
CONSUMERS GAS COMPANY	50.19	49.29	1.82%	903	956	-5.55%	453.05	471.14	-3.84%
ILLINOIS GAS COMPANY	52.82	54.20	-2.55%	938	1,019	-7.92%	495.49	552.18	-10.27%
ILLINOIS POWER COMPANY	53.35	55.83	-0.90%	1,026	1,049	-2.18%	547.26	564.52	-3.06%
INTERSTATE POWER COMPANY	55.60	61.65	-9.82%	1,030	1,071	-3.84%	572.82	660.56	-13.28%
IOWA-ILLINOIS GAS & ELECTRIC CO	51.65	47.58	8.55%	1,108	1,201	-7.70%	572.37	571.30	0.19%
MONARCH GAS COMPANY	64.40	51.89	24.12%	995	1,117	-10.90%	640.90	579.49	10.60%
MT CARMEL PUBLIC UTILITY COMPANY	49.62	47.60	4.26%	1,010	1,058	-4.54%	500.97	503.35	-0.47%
NORTH SHORE GAS COMPANY	63.70	62.22	2.37%	1,651	1,741	-5.17%	1,051.88	1,083.61	-2.93%
NORTHERN ILLINOIS GAS COMPANY	43.41	44.30	-2.01%	1,376	1,448	-4.97%	597.28	641.45	-6.88%
PEOPLES GAS LIGHT & COKE COMPANY	64.58	64.29	0.14%	1,905	2,035	-6.39%	1,226.79	1,308.15	-6.22%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	50.63	52.37	-3.31%	1,065	1,097	-2.91%	539.38	574.55	-6.12%
UNION ELECTRIC COMPANY	51.48	51.95	-0.91%	926	1,060	-12.63%	476.85	550.80	-13.43%
UNITED CITIES GAS COMPANY	55.13	57.64	-4.35%	878	981	-10.49%	484.00	565.31	-14.38%
AVERAGE	51.86	52.21	-0.67%	1,399	1,479	-5.43%	$725.39	$772.26	-6.07%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$3,618,389	$4,390,896	-17.59%	8,484,336	10,193,044	-16.76%	783	884	-11.43%
CENTRAL ILLINOIS PUBLIC SERVICE CO	2,611,966	2,573,613	1.49%	4,672,525	4,991,477	-6.39%	953	959	-0.63%
CONSUMERS GAS COMPANY	536	610	-12.13%	660	970	-51.96%	2	2	0.00%
ILLINOIS GAS COMPANY	97,580	120,227	-18.84%	230,928	256,301	-9.90%	25	26	-3.85%
ILLINOIS POWER COMPANY	19,988,164	19,126,751	4.50%	46,687,366	45,909,703	1.48%	1,205	1,203	0.17%
INTERSTATE POWER COMPANY	69,927	111,487	-37.28%	150,653	215,767	-30.18%	35	34	2.94%
IOWA-ILLINOIS GAS & ELECTRIC CO	7,846,038	7,664,784	2.36%	19,043,680	18,461,469	3.15%	314	329	-4.56%
MONARCH GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	7,960	8,557	-6.98%	14,531	16,402	-11.41%	28	30	-6.67%
NORTH SHORE GAS COMPANY	1,241,185	1,158,542	7.13%	1,839,520	1,611,560	14.15%	359	357	+1.96%
NORTHERN ILLINOIS GAS COMPANY	14,222,127	16,715,719	-14.92%	35,834,348	38,645,217	-7.27%	6,942	7,844	-11.50%
PEOPLES GAS LIGHT & COKE COMPANY	8,809,605	9,462,385	-6.90%	14,796,020	15,398,750	-3.91%	3,103	3,223	-3.72%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	67,125	45,946	46.10%	133,895	85,713	56.23%	35	29	20.69%
UNION ELECTRIC COMPANY	1,773,609	2,013,862	-11.93%	4,011,144	4,571,719	-12.26%	166	170	-2.35%
UNITED CITIES GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
TOTAL	$60,354,211	$63,393,379	-4.79%	135,799,606	140,358,092	-3.25%	13,941	15,090	-7.61%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE PER THERM (CENTS) 1994	1993	% CHG.	THERMS PER CUSTOMER 1994	1993	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1994	1993	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	42.65	43.08	-1.00%	10,836	11,531	-6.03%	$4,621.19	$4,967.08	-6.96%
CENTRAL ILLINOIS PUBLIC SERVICE CO	55.90	51.56	8.42%	4,903	5,205	-5.80%	2,740.78	2,683.64	2.13%
CONSUMERS GAS COMPANY	81.21	62.89	29.14%	330	485	-31.96%	268.00	305.00	-12.13%
ILLINOIS GAS COMPANY	42.26	46.91	-9.92%	9,237	9,858	-6.30%	3,903.20	4,624.12	-15.59%
ILLINOIS POWER COMPANY	42.90	41.66	2.98%	38,662	38,163	1.31%	16,587.69	15,899.21	4.33%
INTERSTATE POWER COMPANY	46.42	51.67	-10.17%	4,304	6,346	-32.17%	1,997.91	3,279.03	-39.07%
IOWA-ILLINOIS GAS & ELECTRIC CO	41.20	41.52	-0.76%	60,649	56,114	8.08%	24,987.38	23,297.22	7.25%
MONARCH GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	54.78	52.17	5.00%	519	547	-5.08%	284.29	285.23	-0.33%
NORTH SHORE GAS COMPANY	67.47	71.89	-6.14%	5,256	4,514	16.43%	3,546.24	3,245.22	9.28%
NORTHERN ILLINOIS GAS COMPANY	39.69	43.25	-8.24%	5,162	4,927	4.77%	2,048.71	2,131.02	-3.86%
PEOPLES GAS LIGHT & COKE COMPANY	59.54	61.45	-3.11%	4,768	4,778	-0.20%	2,839.06	2,935.89	-3.30%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	50.13	53.60	-6.48%	3,826	2,956	29.45%	1,917.86	1,584.34	21.05%
UNION ELECTRIC COMPANY	44.22	44.05	0.38%	24,164	26,892	-10.15%	10,684.39	11,846.25	-9.81%
UNITED CITIES GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
AVERAGE	44.44	45.17	-1.60%	9,741	9,301	4.73%	$4,329.26	$4,201.02	3.05%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$32,627,184	$31,018,315	5.17%	68,891,801	64,829,584	6.27%	15,175	14,889	1.92%
CENTRAL ILLINOIS PUBLIC SERVICE CO	33,628,017	33,796,790	-0.50%	64,263,879	64,110,221	0.24%	15,857	15,642	1.37%
CONSUMERS GAS COMPANY	972,668	1,085,410	-10.39%	1,981,790	2,297,930	-13.76%	656	646	1.55%
ILLINOIS GAS COMPANY	1,567,832	1,731,354	-9.44%	3,273,360	3,491,113	-6.24%	1,079	1,053	2.47%
ILLINOIS POWER COMPANY	71,475,952	73,339,974	-2.54%	158,642,824	153,876,787	3.10%	32,369	32,780	-1.25%
INTERSTATE POWER COMPANY	1,054,685	1,127,915	-6.49%	2,056,841	1,920,410	7.10%	433	428	1.17%
IOWA-ILLINOIS GAS & ELECTRIC CO	14,803,097	14,699,305	0.71%	31,658,228	33,340,193	-5.04%	4,688	4,666	0.47%
MONARCH GAS COMPANY	972,945	867,616	12.14%	1,572,570	1,772,023	-11.27%	68	67	1.49%
MT CARMEL PUBLIC UTILITY COMPANY	782,747	756,784	3.43%	1,747,369	1,814,525	-3.70%	392	378	3.70%
NORTH SHORE GAS COMPANY	24,539,955	24,294,264	1.01%	41,583,470	41,651,560	-0.64%	8,117	7,984	1.67%
NORTHERN ILLINOIS GAS COMPANY	295,945,316	330,845,261	-10.55%	693,076,590	768,318,870	-9.79%	145,516	159,035	-8.50%
PEOPLES GAS LIGHT & COKE COMPANY	152,717,420	162,337,806	-6.23%	254,587,860	272,872,030	-6.70%	43,263	43,205	0.13%
SOUTH BELDIT WATER, GAS & ELECTRIC CO	1,158,134	1,168,164	-0.86%	2,470,445	2,508,298	-1.51%	462	453	1.99%
UNION ELECTRIC COMPANY	1,581,856	1,819,717	-13.07%	3,441,807	3,996,760	-13.89%	1,151	1,150	0.09%
UNITED CITIES GAS COMPANY	3,420,472	3,690,926	-7.33%	7,628,579	7,713,908	-1.11%	1,699	1,677	1.31%
TOTAL	$636,743,280	$682,579,601	-6.72%	1,336,677,183	1,424,514,012	-6.17%	270,925	284,053	-4.62%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1994	1993	% CHG.	THERMS PER CUSTOMER 1994	1993	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1994	1993	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	47.35	47.85	-1.03%	4,540	4,354	4.26%	$2,149.73	$2,083.30	3.19%
CENTRAL ILLINOIS PUBLIC SERVICE CO	52.33	52.72	-0.74%	4,053	4,099	-1.12%	2,120.70	2,160.64	-1.85%
CONSUMERS GAS COMPANY	49.08	47.25	3.91%	3,021	3,557	-15.07%	1,482.73	1,680.20	-11.75%
ILLINOIS GAS COMPANY	47.90	49.59	-3.42%	3,034	3,315	-8.50%	1,453.04	1,644.21	-11.63%
ILLINOIS POWER COMPANY	45.05	47.66	-5.47%	4,901	4,694	4.41%	2,209.16	2,237.34	-1.30%
INTERSTATE POWER COMPANY	51.28	58.73	-12.69%	4,750	4,407	5.87%	2,435.76	2,635.32	-7.57%
IOWA-ILLINOIS GAS & ELECTRIC CO	46.76	44.09	6.06%	6,753	7,145	-5.49%	3,157.66	3,150.30	0.23%
MONARCH GAS COMPANY	61.88	48.96	26.38%	23,125	26,440	-12.57%	14,308.01	12,949.49	10.49%
MT CARMEL PUBLIC UTILITY COMPANY	44.80	41.71	7.41%	4,458	4,800	-7.14%	1,996.80	2,002.37	-0.28%
NORTH SHORE GAS COMPANY	59.30	58.33	1.67%	5,098	5,217	-2.27%	3,023.28	3,042.87	-0.64%
NORTHERN ILLINOIS GAS COMPANY	42.70	43.06	-0.84%	4,763	4,831	-1.41%	2,033.76	2,080.33	-2.24%
PEOPLES GAS LIGHT & COKE COMPANY	59.79	59.49	0.50%	5,885	6,316	-6.83%	3,518.42	3,757.38	-6.36%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	46.88	46.57	0.66%	5,347	5,537	-3.43%	2,506.78	2,578.73	-2.79%
UNION ELECTRIC COMPANY	45.96	45.53	0.94%	2,990	3,475	-13.96%	1,374.33	1,582.36	-13.15%
UNITED CITIES GAS COMPANY	44.84	47.85	-6.29%	4,490	4,600	-2.39%	2,013.23	2,200.91	-8.53%
AVERAGE	47.64	47.92	-0.59%	4,934	5,015	-1.62%	$2,350.26	$2,403.00	-2.19%

ILLINOIS GAS UTILITIES
TABLE SIX
COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS PUBLIC SERVICE CO	7,234,585	7,790,094	-7.13%	21,863,050	25,538,363	-14.39%	111	103	7.77%
ILLINOIS GAS COMPANY	1,154,067	720,295	60.22%	3,425,757	2,018,210	69.74%	8	7	14.29%
ILLINOIS POWER COMPANY	5,194,417	9,401,780	-44.75%	19,159,531	26,042,214	-26.43%	32	92	-65.22%
INTERSTATE POWER COMPANY	97,541	173,480	-43.77%	287,546	438,738	-34.46%	3	4	-25.00%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	117,476	188,447	-37.55%	301,200	465,323	-35.27%	3	3	0.00%
UNION ELECTRIC COMPANY	204,171	244,290	-16.42%	595,552	664,418	-10.36%	3	3	0.00%
UNITED CITIES GAS COMPANY	15,194	115,231	-86.81%	64,31[illegible]	390,573	-83.53%	1	1	0.00%
TOTAL	$14,017,651	$18,633,617	-24.77%	45,496,947	55,557,839	-17.75%	161	213	-24.41%

ILLINOIS GAS UTILITIES
TABLE SEVEN
OTHER SALES TO PUBLIC AUTHORITIES

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$541,297	$10,065	5278.01%	1,345,032	23,282	5677.13%	98	1	9700.00%
CONSUMERS GAS COMPANY	34,315	7,486	358.39%	77,990	18,240	327.58%	1	1	0.00%
IOWA-ILLINOIS GAS & ELECTRIC COMPANY	173,534	168,473	3.00%	440,970	408,640	7.91%	3	2	50.00%
UNITED CITIES GAS COMPANY	172,367	204,526	-15.72%	345,482	392,368	-11.95%	698	736	-5.16%
	$921,513	$390,550	135.99%	2,209,474	842,530	162.24%	800	740	8.11%

ILLINOIS GAS UTILITIES
TABLE SEVEN-A
SALES FOR RESALE

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	AVERAGE NUMBER OF CUSTOMERS 1994	AVERAGE NUMBER OF CUSTOMERS 1993	AVERAGE NUMBER OF CUSTOMERS % CHG.
CONSUMERS GAS COMPANY	$344,929	$360,632	4.35%	774,440	849,590	-8.85%	2	2	0.00%

ILLINOIS GAS UTILITIES
TABLE EIGHT
TOTAL SALES TO ULTIMATE CONSUMERS

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$136,349,042	$139,767,348	-2.45%	268,008,614	277,674,261	-3.48%	195,412	193,386	1.05%
CENTRAL ILLINOIS PUBLIC SERVICE CO	130,393,767	136,373,969	-4.39%	235,594,492	252,334,035	-6.63%	163,403	162,142	0.78%
CONSUMERS GAS COMPANY	3,396,923	3,571,208	-4.88%	6,021,220	7,343,530	-7.11%	5,933	5,908	0.42%
ILLINOIS GAS COMPANY	7,264,025	7,471,045	-2.77%	15,340,782	14,800,166	3.65%	10,105	9,983	1.22%
ILLINOIS POWER COMPANY	288,830,644	302,083,052	-4.39%	583,619,853	596,871,264	-2.22%	388,170	392,741	-1.16%
INTERSTATE POWER COMPANY	3,827,759	4,352,039	-12.05%	7,177,560	7,338,493	-2.19%	5,051	4,948	2.08%
IOWA-ILLINOIS GAS & ELECTRIC CO	55,884,786	55,366,457	0.94%	114,918,374	121,021,786	-5.04%	64,241	64,059	0.28%
MONARCH GAS COMPANY	2,798,242	2,515,099	11.25%	4,406,494	4,947,145	-10.93%	2,916	2,910	0.21%
MT CARMEL PUBLIC UTILITY COMPANY	2,424,239	2,304,117	0.87%	4,834,827	5,047,024	-4.20%	3,620	3,615	0.14%
NORTH SHORE GAS COMPANY	149,316,520	149,648,057	-0.22%	236,741,810	242,364,730	-2.32%	128,411	125,558	2.27%
NORTHERN ILLINOIS GAS COMPANY	1,249,391,634	1,336,722,747	-6.53%	2,887,053,337	3,034,101,904	-4.85%	1,764,962	1,749,896	0.86%
PEOPLES GAS LIGHT & COKE COMPANY	928,883,095	984,436,145	-5.64%	1,428,155,420	1,516,949,120	-5.85%	832,723	832,735	-0.00%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	3,656,293	3,764,818	2.88%	7,468,259	7,565,051	-1.28%	4,847	4,650	4.24%
UNION ELECTRIC COMPANY	11,218,119	12,955,488	-13.41%	22,851,255	26,243,239	-12.93%	17,812	17,909	-0.54%
UNITED CITIES GAS COMPANY	12,911,881	14,770,264	12.58%	24,914,388	27,163,782	-8.28%	21,621	21,447	0.81%
TOTAL	$2,986,446,919	$3,156,101,875	-5.38%	5,847,906,685	6,141,765,530	-4.78%	3,609,227	3,591,887	0.48%

ILLINOIS GAS UTILITIES
TABLE NINE
INTERDEPARTMENTAL SALES

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	REVENUE PER THERM (CENTS) 1994	REVENUE PER THERM (CENTS) 1993	REVENUE PER THERM (CENTS) % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$132,385	$68,934	92.05%	443,379	165,157	168.46%	29.86	41.74	-28.46%
CENTRAL ILLINOIS PUBLIC SERVICE CO	18,668	18,802	-0.71%	47,679	47,228	0.95%	39.15	39.81	-1.65%
ILLINOIS POWER COMPANY	1,519,002	2,511,195	-39.51%	4,728,080	7,395,850	-36.06%	32.12	33.95	-5.40%
INTERSTATE POWER COMPANY	5,376	4,342	-22.25%	4,455	6,268	-28.92%	75.78	69.27	9.39%
IOWA-ILLINOIS GAS & ELECTRIC CO	130,158	54,595	138.41%	323,925	146,825	120.62%	40.18	37.18	8.06%
SOUTH BELDIT WATER, GAS & ELECTRIC CO	473	455	3.96%	1,153	1,255	-8.13%	41.02	36.25	13.15%
TOTAL	$1,804,062	$2,658,323	-32.14%	5,549,471	7,762,583	-28.51%	32.51	34.25	-5.07%

ILLINOIS GAS UTILITIES
TABLE TEN
TOTAL GAS SALES

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	THERMS 1994	THERMS 1993	THERMS % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$136,481,427	$139,836,282	-2.40%	268,451,993	277,839,418	-3.38%	195,412	193,386	1.05%
CENTRAL ILLINOIS PUBLIC SERVICE CO	130,412,435	136,392,771	-4.38%	235,642,171	252,381,263	-6.63%	163,403	162,142	0.78%
CONSUMERS GAS COMPANY	3,741,852	3,931,810	-4.83%	7,595,660	8,193,120	-7.29%	5,935	5,910	0.42%
ILLINOIS GAS COMPANY	7,264,025	7,471,045	-2.77%	15,340,782	14,800,166	3.65%	10,105	9,983	1.22%
ILLINOIS POWER COMPANY	290,349,646	304,594,247	-4.68%	588,348,733	604,267,114	-2.63%	388,170	392,741	-1.16%
INTERSTATE POWER COMPANY	3,831,135	4,356,401	-12.06%	7,182,015	7,344,761	-2.22%	5,051	4,948	2.08%
IOWA-ILLINOIS GAS & ELECTRIC CO	56,014,894	55,421,052	1.07%	115,242,299	121,158,611	-4.89%	64,241	64,059	0.28%
MONARCH GAS COMPANY	2,798,242	2,515,099	11.26%	4,406,494	4,947,145	-10.93%	2,916	2,910	0.21%
MT CARMEL PUBLIC UTILITY COMPANY	2,324,759	2,304,117	0.87%	4,834,827	5,047,624	-4.20%	3,620	3,615	0.14%
NORTH SHORE GAS COMPANY	149,316,520	149,648,057	-0.22%	236,741,810	242,364,730	-2.32%	128,411	125,558	2.27%
NORTHERN ILLINOIS GAS COMPANY	1,249,391,634	1,336,722,747	-6.53%	2,887,055,537	3,034,101,904	-4.85%	1,764,962	1,749,896	0.86%
PEOPLES GAS LIGHT & COKE COMPANY	929,883,095	984,436,145	-5.64%	1,428,155,420	1,516,949,120	-5.85%	832,723	832,735	-0.00%
SOUTH BELDEN WATER, GAS & ELECTRIC CO	3,656,766	3,765,273	-2.88%	7,469,432	7,566,306	-1.28%	4,847	4,650	4.24%
UNION ELECTRIC COMPANY	11,218,119	12,955,488	-13.41%	22,851,255	26,243,239	-12.93%	17,812	17,909	-0.54%
UNITED CITIES GAS COMPANY	12,911,881	14,770,264	-12.58%	24,914,388	27,163,782	-8.28%	21,621	21,447	0.81%
TOTAL	$2,988,595,910	$3,159,120,828	-5.40%	5,854,230,596	6,150,377,703	-4.82%	3,609,229	3,591,889	0.48%

UTILITY	TABLE ELEVEN PROVISIONS FOR GAS REFUND 1994	1993	% CHG	TABLE TWELVE OTHER GAS OPERATING REVENUES INCLUDING TRANSPORT GAS 1994	1993	% CHG	TABLE THIRTEEN TOTAL GAS OPERATING REVENUES INCLUDING TRANSPORT GAS 1994	1993	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$0	$0	0.00%	$11,935,496	$10,986,322	8.64%	$148,436,923	$150,822,604	-1.60%
CENTRAL ILLINOIS PUBLIC SERVICE CO	0	0	0.00%	8,011,532	9,314,380	-13.99%	138,423,967	145,707,151	-5.00%
CONSUMERS GAS COMPANY	0	0	0.00%	376,848	278,858	35.14%	4,118,730	4,210,698	-2.18%
ILLINOIS GAS COMPANY	0	0	0.00%	330,693	615,797	-46.34%	7,594,718	8,087,842	-6.10%
ILLINOIS POWER COMPANY	0	0	0.00%	11,670,015	10,238,907	13.98%	302,019,661	314,033,154	-4.07%
INTERSTATE POWER COMPANY	0	0	0.00%	183,086	189,066	-3.16%	4,014,221	4,545,467	-11.69%
IOWA-ILLINOIS GAS & ELECTRIC CO.	0	0	0.00%	5,652,035	3,768,288	11.05%	59,366,929	59,189,340	0.30%
MONMOUTH GAS COMPANY	0	0	0.00%	17,161	17,909	-4.18%	2,815,403	2,533,009	11.15%
MT. CARMEL PUBLIC UTILITY COMPANY	0	0	0.00%	8,641	10,945	-21.05%	2,332,880	2,315,062	0.77%
NORTH SHORE GAS COMPANY	0	0	0.00%	12,453,395	12,308,790	1.17%	161,769,915	161,956,847	-0.12%
NORTHERN ILLINOIS GAS COMPANY	0	0	0.00%	205,572,624	196,621,269	4.55%	1,454,964,258	1,533,344,016	-5.11%
PEOPLES GAS LIGHT & COKE COMPANY	0	0	0.00%	114,956,350	116,869,969	-1.64%	1,045,839,475	1,101,816,114	-5.22%
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	0	0	0.00%	460,950	(336,629)	236.95%	4,117,716	3,428,648	20.10%
UNION ELECTRIC COMPANY	(388,511)	0	0.00%	116,571	49,952	132.97%	10,945,979	13,005,440	-15.84%
UNITED CITIES GAS COMPANY	0	0	0.00%	599,187	628,535	-11.03%	13,471,068	15,398,799	-12.52%
TOTAL	($388,511)	$0	0.00%	$370,004,414	$361,563,362	2.33%	$3,358,211,813	$3,520,684,190	-4.61%

ILLINOIS GAS UTILITIES

TABLE FOURTEEN
GAS TRANSPORTED FOR OTHERS

UTILITY	REVENUE 1994	REVENUE 1993	REVENUE % CHG.	M. C. F. 1994	M. C. F. 1993	M. C. F. % CHG.	CUSTOMERS 1994	CUSTOMERS 1993	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY (1)	$10,124,103	$10,134,427	-0.10%	6,681,394	6,745,382	-0.95%	657	648	1.39%
CENTRAL ILLINOIS PUBLIC SERVICE CO	7,585,787	8,914,861	-14.91%	11,571,821	11,247,094	2.89%	323	352	-8.24%
CONSUMERS GAS COMPANY	193,186	127,319	51.73%	118,182	97,017	21.82%	6	6	0.00%
ILLINOIS GAS COMPANY (2)	26,478	193,931	-86.34%	0	153,286	-100.00%	2	2	0.00%
ILLINOIS POWER COMPANY	8,779,940	7,986,148	9.94%	26,210,956	26,816,521	-2.26%	240	125	92.00%
INTERSTATE POWER COMPANY	174,152	179,482	-2.97%	233,762	221,027	5.76%	3	3	0.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	444,793	903,049	-50.75%	1,203,474	1,289,144	-6.65%	3	3	0.00%
NORTH SHORE GAS COMPANY	11,489,819	11,463,382	0.23%	11,928,738	11,795,118	1.13%	1,504	1,429	5.04%
NORTHERN ILLINOIS GAS COMPANY	92,959,434	87,768,331	5.91%	206,598,316	181,495,067	13.83%	17,788	15,313	16.16%
PEOPLES GAS LIGHT & COKE COMPANY	97,991,589	102,212,714	-4.13%	88,101,307	89,022,853	-1.04%	8,871	8,418	5.38%
SOUTH BELDIT WATER, GAS & ELECTRIC CO	394,283	433,737	-9.10%	629,316	665,674	-5.46%	24	17	41.18%
UNITED CITIES GAS COMPANY	270,119	303,116	-10.89%	523,657	513,226	2.03%	3	4	-25.00%
UNION ELECTRIC COMPANY	110,316	39,616	178.46%	137,029	84,511	62.14%	6	10	-40.00%
TOTAL	$230,543,999	$230,660,083	-0.05%	353,937,952	330,145,910	7.21%	29,427	26,330	11.76%

(1) DUE TO PROPRIETARY NATURE, M.C.F. OF GAS TRANSPORTED DOES NOT INCLUDE ALL AMOUNTS FOR RATE 10 CUSTOMERS FOR 1993 AND 1994.
(2) 1994 REVENUE REPRESENTS IMBALANCE CASHOUT CHARGES FROM TEXAS GAS.