Research Bulletin No. 130
Illinois Gas Utilities
A Comparative Study of Gas Sales Statistics
For Calendar Years
1993 and 1992

Prepared by:
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I N T R O D U C T I O N

This study compares gas sales statistics for calendar year 1993 with gas sales statistics for calendar year 1992 for the following fifteen public utilities furnishing gas service in Illinois:

Central Illinois Light Company
Central Illinois Public Service Company
Consumers Gas Company
Illinois Gas Company
Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas & Electric Company
Monarch Gas Company
Mt. Carmel Public Utility Company
North Shore Gas Company
Northern Illinois Gas Company
The Peoples Gas, Light, & Coke Company
South Beloit Water, Gas & Electric Company
Union Electric Company
United Cities Gas Company

All utilities included in this study followed the Uniform System of Accounts as prescribed by this Commission in 83 Ill. Adm. Code 505. Data presented in various tables was obtained from Annual Reports filed by the above entitled utilities with this Commission.

Consistent with similar Research Bulletins issued in the past, sales labeled "Interdepartmental" and "Sales For Resale" are not included in "Total Sales to Ultimate Consumers", but are stated separately.

This Bulletin is published annually and should be of value to those interested in detailed statistics of gas sales of public utilities regulated by the Illinois Commerce Commission.

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ILLINOIS GAS UTILITIES
TABLE ONE
SUMMARY OF GAS SALES BY CLASS OF SERVICE

	REVENUE			THERMS			CUSTOMERS		
	1993	1992	% CHG.	1993	1992	% CHG.	1993	1992	% CHG.
RESIDENTIAL SALES									
WITHOUT SPACE HTG	$60,248,409	$54,399,853	10.75%	56,015,968	59,064,947	-5.16%	273,545	279,295	-2.06%
WITH SPACE HTG	2,330,856,317	2,067,781,826	12.72%	4,464,477,089	4,279,713,712	4.32%	3,018,246	2,981,438	1.23%
COMMERCIAL AND INDUSTRIAL SALES:									
WITHOUT SPACE HTG	63,393,379	70,215,963	-9.72%	140,358,092	190,243,847	-26.22%	15,090	15,172	-0.54%
WITH SPACE HTG	682,579,601	624,680,235	9.27%	1,424,514,012	1,426,177,206	-0.12%	284,053	281,507	0.90%
INTERRUPTIBLE	18,633,617	18,263,074	2.03%	55,557,839	67,162,825	-17.28%	213	206	3.40%
OTHER SALES (PUBLIC AUTH.)	390,550	200,979	94.32%	842,530	407,774	106.62%	740	711	4.08%
TOTAL GAS SALES TO ULTIMATE CONSUMERS	$3,156,101,873	$2,835,541,530	11.31%	6,141,765,530	6,022,770,311	1.98%	3,591,887	3,558,329	0.94%
INTERDEPARTMENTAL SALES	2,658,323	1,653,067	60.81%	7,762,583	12,933,217	-39.98%	0	0	0.00%
SALES FOR RESALE	360,632	280,284	28.67%	849,590	784,850	8.25%	2	2	0.00%
TOTAL GAS SALES	$3,159,120,828	$2,837,474,881	11.34%	6,150,377,703	6,036,488,378	1.89%	3,591,889	3,558,331	0.94%
PROVISIONS FOR RATE REFUND	0	0	0.00%						
OTHER GAS OPERATING REVENUES	361,563,362	382,468,525	-5.47%						
TOTAL GAS OPERATING REVENUES	$3,520,684,190	$3,219,943,406	9.34%						

ILLINOIS GAS UTILITIES
TABLE ONE
(CONTINUED)
SUMMARY OF GAS SALES BY CLASS OF SERVICE

1973

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER THERM (CENTS)	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS: REVENUE	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS: THERMS	PERCENT OF TOTAL SALES OF GAS: REVENUE	PERCENT OF TOTAL SALES OF GAS: THERMS	PERCENT OF TOTAL OPERATING REVENUES
RESIDENTIAL SALES							
WITHOUT SPACE HTG	2	107.56	1.91	0.91	1.91	0.91	1.71
WITH SPACE HTG	3	52.21	73.85	72.69	73.78	72.59	66.20
COMMERCIAL AND INDUSTRIAL SALES:							
WITHOUT SPACE HTG (INCL.SSNL.SALES)	4	45.17	2.01	2.29	2.01	2.28	1.80
WITH SPACE HTG	5	47.92	21.63	23.19	21.61	23.16	19.39
INTERRUPTIBLE	6	33.54	0.59	0.90	0.59	0.90	0.53
OTHER SALES	7	46.35	0.01	0.01	0.01	0.01	0.01
TOTAL GAS SALES TO ULTIMATE CONSUMERS	8	51.39	100.00	100.00	99.91	99.85	89.64
INTERDEPARTMENTAL SALES	9	34.25			0.08	0.13	0.08
SALES FOR RESALE	9a	42.45			0.01	0.01	0.01
TOTAL GAS SALES	10	51.36			100.00	100.00	89.73
PROVISIONS FOR GAS REFUND	11						0.00
OTHER GAS OPERATING REVENUES	12						10.27
TOTAL GAS OPERATING REVENUES	13						100.00

ILLINOIS GAS UTILITIES
TABLE ONE
(CONTINUED)
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1993
(CENTS)

CLASS OF SERVICE	CILCO	CIPG	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA-ILL.	MON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES															
WITHOUT SPACE HTG	85.77	93.48	0.00	74.51	72.00	86.87	84.89	0.00	52.75	81.35	73.74	119.43	63.63	59.16	0.00
WITH SPACE HTG	51.39	58.36	49.29	54.20	53.83	61.65	47.58	51.89	47.60	62.22	44.30	64.29	52.37	51.95	57.64
COMMERCIAL AND INDUSTRIAL SALES:															
WITHOUT SPACE HTG (INCL.GSWL.SALES)	43.08	51.56	62.89	46.91	41.66	51.67	41.52	0.00	52.17	71.89	43.25	61.45	53.60	44.05	0.00
WITH SPACE HTG	47.85	52.72	47.23	49.59	47.66	58.73	44.09	48.96	41.71	58.35	43.06	59.49	46.57	45.53	47.85
INTERRUPTIBLE	0.00	30.50	0.00	35.69	36.10	39.54	0.00	0.00	0.00	0.00	0.00	0.00	40.50	36.77	29.50
OTHER SALES	43.23	0.00	41.04	0.00	0.00	0.00	41.23	0.00	0.00	0.00	0.00	0.00	0.00	0.00	52.13
TOTAL GAS SALES TO ULTIMATE CONSUMERS	50.34	54.05	48.63	50.48	50.61	59.30	45.75	50.84	45.65	61.74	44.06	64.90	49.77	49.37	54.37
INTERDEPARTMENTAL SALES	41.74	39.81	0.00	0.00	35.95	69.27	37.18	0.00	0.00	0.00	0.00	0.00	36.25	0.00	0.00
SALES FOR RESALE	0.00	0.00	42.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	50.33	54.04	47.99	50.48	50.41	59.31	45.74	50.84	45.65	61.74	44.06	64.90	49.76	49.37	54.37

TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1992

(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA-ILL.	NON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES															
WITHOUT SPACE HTG	87.68	97.89	0.00	77.93	61.02	120.29	71.48	0.00	47.01	72.41	69.37	100.57	64.51	54.10	0.00
WITH SPACE HTG	53.66	62.57	44.69	53.36	53.31	58.59	42.63	44.84	40.93	54.78	41.27	56.17	58.28	45.71	58.83
COMMERCIAL AND INDUSTRIAL SALES:															
WITHOUT SPACE HTG (INCL.SSNL.SALES)	45.00	54.38	37.46	46.29	28.20	54.83	37.63	0.00	46.87	58.09	37.90	57.89	54.59	36.22	0.00
WITH SPACE HTG	49.76	57.23	38.43	48.74	42.89	55.25	40.18	40.82	36.02	50.19	39.69	51.99	53.29	39.51	50.81
INTERRUPTIBLE	39.25	35.11	0.00	34.04	22.80	42.56	29.79	0.00	0.00	0.00	0.00	0.00	41.28	21.60	26.32
OTHER SALES	44.41	0.00	35.59	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.60
TOTAL GAS SALES TO ULTIMATE CONSUMERS	52.23	59.49	42.68	50.02	45.44	55.68	41.04	43.35	39.42	54.12	40.87	56.72	55.06	42.55	54.88
INTERDEPARTMENTAL SALES	43.69	42.07	0.00	0.00	12.19	61.75	29.42	0.00	0.00	0.00	0.00	0.00	29.65	0.00	0.00
SALES FOR RESALE	0.00	0.00	35.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	52.23	59.48	41.95	50.02	44.77	55.69	41.03	43.35	39.42	54.12	40.87	56.72	55.06	42.55	54.88

ILLINOIS GAS UTILITIES
TABLE TWO
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$562,304	$561,069	0.22%	671,286	639,898	4.91%	3,112	3,228	-3.59%
CENTRAL ILLINOIS PUBLIC SERVICE CO	467,848	477,572	-2.04%	500,505	487,847	2.59%	2,450	2,549	-3.88%
CONSUMERS GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
ILLINOIS GAS COMPANY	7,420	6,695	10.83%	9,958	8,591	15.91%	38	39	-2.56%
ILLINOIS POWER COMPANY	1,871,424	2,082,010	-10.11%	2,599,364	3,411,977	-23.82%	7,316	7,574	-3.41%
INTERSTATE POWER COMPANY	8,273	8,752	-5.26%	9,523	7,259	31.19%	45	48	-6.25%
IOWA-ILLINOIS GAS & ELECTRIC CO	207,460	174,291	19.03%	244,394	243,848	0.22%	1,953	2,018	-3.22%
MONARCH GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	82,582	75,318	9.64%	156,551	160,216	-2.29%	314	358	-12.29%
NORTH SHORE GAS COMPANY	1,305,746	1,228,165	6.32%	1,605,180	1,696,150	-5.36%	3,809	3,909	-2.56%
NORTHERN ILLINOIS GAS COMPANY	6,279,375	5,984,864	4.92%	8,515,510	8,627,274	-1.30%	50,723	51,776	-2.03%
PEOPLES GAS LIGHT & COKE COMPANY	49,110,422	43,525,011	12.83%	41,121,510	43,276,360	-4.98%	202,637	206,639	-1.94%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	15,814	16,281	-2.87%	24,855	25,237	-1.51%	81	74	9.46%
UNION ELECTRIC COMPANY	329,741	259,845	26.90%	557,332	480,290	16.04%	1,067	1,083	-1.48%
UNITED CITIES GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
TOTAL	$60,248,409	$54,399,853	10.75%	56,015,968	59,064,947	-5.16%	273,545	279,295	-2.06%

ILLINOIS GAS UTILITIES
TABLE TWO
CONTINUED
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1993	1992	% CHG.	THERMS PER CUSTOMER 1993	1992	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1993	1992	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	83.77	87.68	-4.47%	216	198	8.82%	$180.69	$173.81	3.96%
CENTRAL ILLINOIS PUBLIC SERVICE CO	93.48	97.89	-4.51%	204	191	6.74%	190.96	187.36	1.92%
CONSUMERS GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
ILLINOIS GAS COMPANY	74.51	77.93	-4.39%	262	220	18.96%	195.26	171.67	13.75%
ILLINOIS POWER COMPANY	72.00	61.02	17.99%	355	450	-21.13%	255.80	274.89	-6.94%
INTERSTATE POWER COMPANY	86.87	120.29	-27.78%	212	151	39.93%	183.84	181.92	1.06%
IOWA-ILLINOIS GAS & ELECTRIC CO	84.89	71.48	18.76%	125	121	3.56%	106.23	86.37	22.99%
MONARCH GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	52.75	47.01	12.21%	499	448	11.40%	263.00	210.39	25.01%
NORTH SHORE GAS COMPANY	84.35	72.41	12.34%	421	434	-2.88%	342.81	314.19	9.11%
NORTHERN ILLINOIS GAS COMPANY	73.74	69.37	6.30%	168	167	0.75%	123.80	115.59	7.10%
PEOPLES GAS LIGHT & COKE COMPANY	119.43	100.57	18.75%	203	209	-3.10%	242.36	210.63	15.06%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	63.63	64.51	-1.38%	307	341	-10.02%	195.23	220.01	-11.26%
UNION ELECTRIC COMPANY	59.16	54.10	9.36%	522	443	17.78%	309.04	239.93	28.80%
UNITED CITIES GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
AVERAGE	107.56	92.10	16.78%	205	211	-3.17%	$220.25	$194.78	13.08%

ILLINOIS GAS UTILITIES
TABLE THREE
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$103,785,768	$98,535,372	5.33%	201,957,065	183,632,588	9.98%	174,500	172,714	1.03%
CENTRAL ILLINOIS PUBLIC SERVICE CO	91,745,624	86,490,811	6.08%	157,193,469	138,228,310	13.72%	142,988	141,361	1.15%
CONSUMERS GAS COMPANY	2,477,702	2,036,253	21.68%	5,026,390	4,556,790	10.31%	5,259	5,175	1.62%
ILLINOIS GAS COMPANY	4,891,749	4,408,188	10.97%	9,024,584	8,261,062	9.24%	8,859	8,740	1.36%
ILLINOIS POWER COMPANY	198,343,123	178,861,623	10.89%	368,443,196	335,506,312	9.82%	351,350	348,267	0.89%
INTERSTATE POWER COMPANY	2,930,904	2,559,327	14.52%	4,754,055	4,368,249	8.83%	4,437	4,368	1.58%
IOWA-ILLINOIS GAS & ELECTRIC CO	32,626,435	27,582,153	18.29%	68,567,090	64,707,829	5.96%	57,109	56,759	0.62%
MONARCH GAS COMPANY	1,647,483	1,283,880	28.32%	3,175,122	2,863,129	10.90%	2,843	2,839	0.14%
MT CARMEL PUBLIC UTILITY COMPANY	1,456,194	1,095,113	32.97%	3,059,546	2,675,703	14.35%	2,893	2,835	2.05%
NORTH SHORE GAS COMPANY	122,889,505	104,347,417	17.77%	197,496,630	190,497,510	3.67%	113,408	111,055	2.12%
NORTHERN ILLINOIS GAS COMPANY	982,882,392	878,099,571	11.93%	2,218,622,307	2,127,727,606	4.27%	1,532,294	1,505,790	1.76%
PEOPLES GAS LIGHT & COKE COMPANY	763,525,532	663,821,912	15.02%	1,187,556,830	1,181,812,070	0.49%	583,670	583,360	0.05%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,346,447	2,576,555	-8.93%	4,480,862	4,420,990	1.35%	4,084	3,909	4.48%
UNION ELECTRIC COMPANY	8,547,878	6,382,539	33.93%	16,453,010	13,964,090	17.82%	15,519	15,515	0.03%
UNITED CITIES GAS COMPANY	10,759,581	9,701,112	10.91%	18,666,933	16,491,474	13.19%	19,033	18,731	1.61%
TOTAL	$2,330,856,317	$2,067,781,826	12.72%	4,464,477,089	4,279,713,712	4.32%	3,018,266	2,981,438	1.23%

ILLINOIS GAS UTILITIES
TABLE THREE
(CONTINUED)
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1993	1992	% CHG.	THERMS PER CUSTOMER 1993	1992	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1993	1992	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$1.39	53.66	-4.23%	1,157	1,063	8.85%	$594.76	$570.51	4.25%
CENTRAL ILLINOIS PUBLIC SERVICE CO	58.36	62.57	-6.72%	1,099	978	12.43%	641.63	611.84	4.87%
CONSUMERS GAS COMPANY	49.29	44.69	10.31%	956	881	8.54%	471.14	393.48	19.74%
ILLINOIS GAS COMPANY	54.20	53.36	1.58%	1,019	945	7.78%	552.18	504.37	9.48%
ILLINOIS POWER COMPANY	53.83	53.31	0.98%	1,049	963	8.85%	564.52	513.58	9.92%
INTERSTATE POWER COMPANY	61.65	58.59	5.23%	1,071	1,000	7.14%	660.56	585.93	12.74%
IOWA-ILLINOIS GAS & ELECTRIC CO	47.58	42.63	11.63%	1,201	1,140	5.31%	571.30	485.95	17.56%
MONARCH GAS COMPANY	51.89	44.84	15.71%	1,117	1,008	10.74%	579.49	452.23	28.14%
MT CARMEL PUBLIC UTILITY COMPANY	47.60	40.93	16.29%	1,058	944	12.05%	503.35	386.28	30.31%
NORTH SHORE GAS COMPANY	62.22	54.78	13.60%	1,741	1,715	1.52%	1,083.61	939.60	15.33%
NORTHERN ILLINOIS GAS COMPANY	44.30	41.27	7.35%	1,448	1,413	2.47%	641.45	583.15	10.00%
PEOPLES GAS LIGHT & COKE COMPANY	64.29	56.17	14.46%	2,035	2,026	0.44%	1,308.15	1,137.89	14.96%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	52.37	58.28	-10.15%	1,097	1,131	-2.99%	574.55	659.13	-12.83%
UNION ELECTRIC COMPANY	51.95	45.71	13.67%	1,060	900	17.79%	550.80	411.38	33.89%
UNITED CITIES GAS COMPANY	57.64	58.83	-2.01%	981	880	11.40%	565.31	517.92	9.15%
AVERAGE	52.21	48.32	8.06%	1,479	1,435	3.05%	$772.26	$693.55	11.35%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$4,390,896	$4,734,919	-7.27%	10,193,044	10,521,690	-3.12%	884	889	-0.56%
CENTRAL ILLINOIS PUBLIC SERVICE CO	2,573,613	3,611,792	-28.74%	4,991,477	6,641,157	-24.84%	959	942	1.80%
CONSUMERS GAS COMPANY	610	2,326	-73.77%	970	6,210	-84.38%	2	2	0.00%
ILLINOIS GAS COMPANY	120,227	96,729	24.29%	256,301	208,976	22.65%	26	24	8.33%
ILLINOIS POWER COMPANY	19,126,751	21,439,936	-10.79%	45,909,703	76,016,673	-39.61%	1,203	1,231	-2.27%
INTERSTATE POWER COMPANY	111,487	121,403	-8.17%	215,767	221,413	-2.55%	34	34	0.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	7,664,784	8,356,269	-8.28%	18,461,469	22,208,895	-16.87%	329	341	-3.52%
MONARCH GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	8,557	7,327	16.79%	16,402	15,632	4.93%	30	32	-6.25%
NORTH SHORE GAS COMPANY	1,158,542	1,024,397	13.10%	1,615,560	1,765,440	-8.61%	357	353	1.13%
NORTHERN ILLINOIS GAS COMPANY	16,715,719	19,678,980	-15.06%	38,645,217	51,922,074	-25.57%	7,844	7,808	0.46%
PEOPLES GAS LIGHT & COKE COMPANY	9,462,385	9,673,946	-2.19%	15,398,750	16,710,290	-7.85%	3,223	3,334	-3.33%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	45,946	47,632	-3.54%	85,713	87,247	-1.76%	29	26	11.54%
UNION ELECTRIC COMPANY	2,013,862	1,419,907	41.83%	4,571,719	3,920,150	16.62%	170	156	8.97%
UNITED CITIES GAS COMPANY	0	0	0.00%	0	0	0.00%	0	0	0.00%
TOTAL	$63,393,379	$70,215,563	-9.72%	140,358,092	190,243,847	-26.22%	15,090	15,172	-0.54%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE PER THERM (CENTS) 1993	1992	% CHG.	THERMS PER CUSTOMER 1993	1992	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1993	1992	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	43.08	45.00	-4.28%	11,531	11,835	-2.58%	$4,967.08	$5,326.12	-6.74%
CENTRAL ILLINOIS PUBLIC SERVICE CO	51.56	54.38	-5.19%	5,205	7,050	-26.17%	2,683.64	3,834.17	-30.01%
CONSUMERS GAS COMPANY	62.89	37.46	67.90%	485	3,105	-84.38%	305.00	1,163.00	-73.77%
ILLINOIS GAS COMPANY	46.91	46.29	1.34%	9,858	8,707	13.21%	4,624.12	4,030.38	14.73%
ILLINOIS POWER COMPANY	41.66	28.20	47.71%	38,163	61,752	-38.20%	15,899.21	17,416.68	-8.71%
INTERSTATE POWER COMPANY	51.67	54.83	-5.76%	6,346	6,512	-2.55%	3,279.03	3,570.68	-8.17%
IOWA-ILLINOIS GAS & ELECTRIC CO	41.52	37.63	10.34%	56,114	65,129	-13.84%	23,297.22	24,505.19	-4.93%
MONARCH GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	52.17	46.87	11.30%	547	489	11.92%	285.23	228.97	24.57%
NORTH SHORE GAS COMPANY	71.89	58.09	23.75%	4,514	4,996	-9.64%	3,245.22	2,901.97	11.83%
NORTHERN ILLINOIS GAS COMPANY	43.25	37.90	14.12%	4,927	6,650	-25.91%	2,131.02	2,520.36	-15.45%
PEOPLES GAS LIGHT & COKE COMPANY	61.45	57.89	6.14%	4,778	5,012	-4.68%	2,935.89	2,901.60	1.18%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	53.60	54.59	-1.81%	2,956	3,356	-11.92%	1,584.34	1,832.00	-13.52%
UNION ELECTRIC COMPANY	44.05	36.22	21.62%	26,892	25,129	7.02%	11,846.25	9,101.97	30.15%
UNITED CITIES GAS COMPANY	0.00	0.00	0.00%	0	0	0.00%	0.00	0.00	0.00%
AVERAGE	45.17	36.91	22.37%	9,301	12,539	-25.82%	$4,201.02	$4,627.97	-9.23%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$31,018,315	$27,658,990	12.15%	64,829,584	55,588,468	16.62%	14,889	14,702	1.27%
CENTRAL ILLINOIS PUBLIC SERVICE CO	33,796,790	29,625,653	14.08%	64,110,221	51,767,894	23.84%	15,642	15,371	1.76%
CONSUMERS GAS COMPANY	1,085,410	806,697	34.55%	2,297,930	2,099,090	9.47%	646	622	3.86%
ILLINOIS GAS COMPANY	1,731,354	1,511,932	14.51%	3,491,113	3,102,035	12.54%	1,053	1,046	0.67%
ILLINOIS POWER COMPANY	73,339,974	66,044,194	11.05%	153,876,787	153,974,948	-0.06%	32,780	32,570	0.64%
INTERSTATE POWER COMPANY	1,127,915	972,014	16.04%	1,920,410	1,759,804	9.13%	428	414	3.38%
IOWA-ILLINOIS GAS & ELECTRIC CO	14,699,305	12,453,370	18.03%	33,340,193	30,994,340	7.57%	4,666	4,646	0.43%
MONARCH GAS COMPANY	867,616	688,416	26.03%	1,772,023	1,686,581	5.07%	67	70	-4.29%
MT CARMEL PUBLIC UTILITY COMPANY	756,784	570,108	32.74%	1,814,525	1,582,583	14.66%	378	373	1.34%
NORTH SHORE GAS COMPANY	24,294,264	20,878,516	16.36%	41,651,360	41,597,960	0.13%	7,984	7,745	3.09%
NORTHERN ILLINOIS GAS COMPANY	330,845,261	318,323,230	3.93%	768,318,870	801,950,856	-4.19%	159,035	157,572	0.93%
PEOPLES GAS LIGHT & COKE COMPANY	162,337,806	138,879,931	16.89%	272,872,030	267,141,140	2.15%	43,205	43,157	0.11%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	1,168,164	1,506,548	-22.46%	2,508,298	2,827,063	-11.28%	453	443	2.26%
UNION ELECTRIC COMPANY	1,819,717	1,305,867	39.35%	3,996,760	3,305,500	20.91%	1,150	1,135	1.32%
UNITED CITIES GAS COMPANY	3,690,926	3,454,789	6.84%	7,713,908	6,798,964	13.46%	1,677	1,641	2.19%
TOTAL	$682,579,601	$624,680,235	9.27%	1,424,514,012	1,426,177,206	-0.12%	284,053	281,507	0.90%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1993	1992	% CHG.	THERMS PER CUSTOMER 1993	1992	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1993	1992	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	47.85	49.76	-3.84%	4,354	3,781	15.16%	$2,083.30	$1,881.31	10.74%
CENTRAL ILLINOIS PUBLIC SERVICE CO	52.72	57.23	-7.88%	4,099	3,368	21.70%	2,160.64	1,927.37	12.10%
CONSUMERS GAS COMPANY	47.23	38.43	22.91%	3,557	3,375	5.41%	1,680.20	1,296.94	29.55%
ILLINOIS GAS COMPANY	49.59	48.74	1.75%	3,315	2,966	11.79%	1,644.21	1,445.44	13.75%
ILLINOIS POWER COMPANY	47.66	42.89	11.12%	4,694	4,728	-0.70%	2,237.34	2,027.76	10.34%
INTERSTATE POWER COMPANY	58.73	55.23	6.33%	4,487	4,251	5.56%	2,635.32	2,347.86	12.24%
IOWA-ILLINOIS GAS & ELECTRIC CO	44.09	40.18	9.73%	7,145	6,671	7.11%	3,150.30	2,680.45	17.53%
MONARCH GAS COMPANY	48.96	40.82	19.95%	26,448	24,094	9.77%	12,949.49	9,834.51	31.67%
MT CARMEL PUBLIC UTILITY COMPANY	41.71	36.02	15.78%	4,800	4,243	13.14%	2,002.07	1,528.44	30.99%
NORTH SHORE GAS COMPANY	58.33	50.19	16.21%	5,217	5,371	-2.87%	3,042.87	2,695.74	12.88%
NORTHERN ILLINOIS GAS COMPANY	43.06	39.69	8.48%	4,831	5,089	-5.08%	2,080.33	2,020.18	2.98%
PEOPLES GAS LIGHT & COKE COMPANY	59.49	51.99	14.44%	6,316	6,190	2.03%	3,757.38	3,218.02	16.76%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	46.57	53.29	-12.61%	5,537	6,382	-13.23%	2,578.73	3,400.79	-24.17%
UNION ELECTRIC COMPANY	45.53	39.51	15.25%	3,475	2,912	19.34%	1,582.36	1,150.34	37.63%
UNITED CITIES GAS COMPANY	47.85	50.61	-5.54%	4,600	4,143	11.02%	2,200.91	2,105.29	4.54%
AVERAGE	47.92	43.80	9.40%	5,015	5,066	-1.01%	$2,403.00	$2,219.06	8.29%

ILLINOIS GAS UTILITIES
TABLE SIX
COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$0	$2,166,584	-100.00%	0	5,519,736	-100.00%	0	6	-100.00%
CENTRAL ILLINOIS PUBLIC SERVICE CO	7,790,094	4,243,275	83.59%	25,538,363	12,084,250	111.34%	103	85	21.18%
ILLINOIS GAS COMPANY	720,295	490,698	46.79%	2,018,210	1,441,692	39.99%	7	7	0.00%
ILLINOIS POWER COMPANY	9,401,780	10,011,629	-6.09%	26,042,214	43,905,490	-40.69%	92	95	-3.16%
INTERSTATE POWER COMPANY	173,480	395,311	-56.12%	438,738	928,856	-52.77%	4	3	33.33%
IOWA-ILLINOIS GAS & ELECTRIC CO	0	191,886	-100.00%	0	644,093	-100.00%	0	2	-100.00%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	188,447	281,956	-33.16%	468,323	683,011	-31.87%	3	4	-25.00%
UNION ELECTRIC COMPANY	244,290	150,987	61.80%	664,418	699,140	-4.97%	3	3	0.00%
UNITED CITIES GAS COMPANY	115,231	330,748	-65.16%	390,573	1,256,507	-68.92%	1	1	0.00%
TOTAL	$18,633,617	$18,263,074	2.03%	55,557,839	67,162,825	-17.28%	213	206	3.40%

ILLINOIS GAS UTILITIES
TABLE SEVEN
OTHER SALES TO PUBLIC AUTHORITIES

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$10,065	$9,258	8.72%	23,282	20,848	11.67%	1	1	0.00%
CONSUMERS GAS COMPANY	7,486	9,645	-22.38%	18,240	27,100	-32.69%	1	1	0.00%
IOWA-ILLINOIS GAS & ELECTRIC COMPANY	168,473	0	0.00%	408,640	0	0.00%	2	0	0.00%
UNITED CITIES GAS COMPANY	204,526	182,076	12.33%	392,368	359,826	9.04%	736	709	3.81%
	$390,550	$200,979	94.32%	842,530	407,774	106.62%	740	711	4.08%

ILLINOIS GAS UTILITIES
TABLE SEVEN-A
SALES FOR RESALE

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	AVERAGE NUMBER OF CUSTOMERS 1993	AVERAGE NUMBER OF CUSTOMERS 1992	AVERAGE NUMBER OF CUSTOMERS % CHG.
CONSUMERS GAS COMPANY	$360,632	$280,284	28.67%	849,590	784,850	8.25%	2	2	0.00%

ILLINOIS GAS UTILITIES
TABLE EIGHT
TOTAL SALES TO ULTIMATE CONSUMERS

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$139,767,348	$133,666,192	4.56%	277,674,241	255,923,278	8.50%	193,386	191,540	0.96%
CENTRAL ILLINOIS PUBLIC SERVICE CO	136,373,969	124,449,083	9.58%	252,334,035	209,209,458	20.61%	162,142	160,308	1.14%
CONSUMERS GAS COMPANY	3,571,208	2,854,921	25.09%	7,343,530	6,689,190	9.78%	5,908	5,800	1.86%
ILLINOIS GAS COMPANY	7,471,045	6,514,242	14.69%	14,800,166	13,022,356	13.65%	9,983	9,856	1.29%
ILLINOIS POWER COMPANY	302,083,052	278,439,392	8.49%	596,871,264	612,815,400	-2.60%	392,741	389,737	0.77%
INTERSTATE POWER COMPANY	4,352,059	4,056,787	7.28%	7,338,493	7,285,581	0.73%	4,948	4,867	1.66%
IOWA-ILLINOIS GAS & ELECTRIC CO	55,366,457	48,757,969	13.55%	121,021,786	118,799,005	1.87%	64,059	63,766	0.46%
MONARCH GAS COMPANY	2,515,099	1,972,296	27.52%	4,947,145	4,549,710	8.74%	2,910	2,909	0.03%
MT CARMEL PUBLIC UTILITY COMPANY	2,304,117	1,747,866	31.82%	5,047,024	4,434,134	13.82%	3,615	3,598	0.47%
NORTH SHORE GAS COMPANY	149,648,057	127,478,495	17.39%	242,364,730	235,555,060	2.89%	125,558	123,062	2.03%
NORTHERN ILLINOIS GAS COMPANY	1,336,722,747	1,222,086,645	9.38%	3,034,101,904	2,990,227,810	1.47%	1,749,896	1,722,946	1.56%
PEOPLES GAS LIGHT & COKE COMPANY	984,436,145	855,900,800	15.02%	1,516,949,120	1,508,939,860	0.53%	832,735	836,510	-0.45%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	3,764,518	4,428,972	-15.00%	7,565,051	8,043,548	-5.95%	4,650	4,456	4.35%
UNION ELECTRIC COMPANY	12,955,458	9,519,145	36.10%	26,243,239	22,369,170	17.32%	17,909	17,892	0.10%
UNITED CITIES GAS COMPANY	14,770,264	13,668,725	8.06%	27,163,782	24,906,751	9.06%	21,447	21,082	1.73%
TOTAL	$3,156,101,873	$2,835,541,530	11.31%	6,141,765,530	6,022,770,311	1.98%	3,591,887	3,558,329	0.94%

ILLINOIS GAS UTILITIES
TABLE NINE
INTERDEPARTMENTAL SALES

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	REVENUE PER THERM (CENTS) 1993	REVENUE PER THERM (CENTS) 1992	REVENUE PER THERM (CENTS) % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$68,934	$41,232	67.19%	165,157	94,366	75.02%	41.74	43.69	-4.47%
CENTRAL ILLINOIS PUBLIC SERVICE CO	18,802	19,251	-2.33%	47,228	45,762	3.20%	39.81	42.07	-5.36%
ILLINOIS POWER COMPANY	2,511,195	1,536,967	63.39%	7,395,850	12,610,570	-41.35%	33.95	12.19	178.59%
INTERSTATE POWER COMPANY	4,342	3,668	18.36%	6,268	5,940	5.52%	69.27	61.75	12.18%
IOWA-ILLINOIS GAS & ELECTRIC CO	54,595	51,538	5.93%	146,825	175,193	-16.19%	37.18	29.42	26.40%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	455	411	10.71%	1,255	1,386	-9.45%	36.25	29.65	22.26%
TOTAL	$2,658,323	$1,653,067	60.81%	7,762,583	12,933,217	-39.98%	34.25	12.78	167.95%

ILLINOIS GAS UTILITIES
TABLE TEN
TOTAL GAS SALES

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	THERMS 1993	THERMS 1992	THERMS % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$139,836,282	$133,707,424	4.58%	277,859,418	256,017,644	8.52%	193,386	191,540	0.96%
CENTRAL ILLINOIS PUBLIC SERVICE CO	136,392,771	124,468,334	9.58%	252,381,263	209,255,220	20.61%	162,142	160,308	1.14%
CONSUMERS GAS COMPANY	3,931,840	3,135,205	25.41%	8,193,120	7,474,040	9.62%	5,910	5,802	1.86%
ILLINOIS GAS COMPANY	7,471,045	6,514,242	14.69%	14,800,166	13,022,356	13.65%	9,983	9,856	1.29%
ILLINOIS POWER COMPANY	304,594,247	279,976,359	8.79%	604,267,114	625,425,970	-3.38%	392,741	389,737	0.77%
INTERSTATE POWER COMPANY	4,356,401	4,060,455	7.29%	7,344,761	7,291,521	0.73%	4,948	4,867	1.66%
IOWA-ILLINOIS GAS & ELECTRIC CO	55,421,052	48,809,507	13.55%	121,168,611	118,974,198	1.84%	64,059	63,766	0.46%
MONARCH GAS COMPANY	2,515,099	1,972,296	27.52%	4,947,145	4,549,710	8.74%	2,910	2,909	0.03%
MT CARMEL PUBLIC UTILITY COMPANY	2,304,117	1,747,866	31.82%	5,047,024	4,434,134	13.82%	3,615	3,598	0.47%
NORTH SHORE GAS COMPANY	149,648,057	127,478,495	17.39%	242,364,730	235,555,060	2.89%	125,558	123,062	2.03%
NORTHERN ILLINOIS GAS COMPANY	1,336,722,747	1,222,086,645	9.38%	3,034,101,904	2,990,227,810	1.47%	1,749,896	1,722,946	1.56%
PEOPLES GAS LIGHT & COKE COMPANY	984,436,145	855,900,800	15.02%	1,516,949,120	1,508,939,860	0.53%	832,735	836,510	-0.45%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	3,765,273	4,429,383	-14.99%	7,566,306	8,044,934	-5.95%	4,650	4,456	4.35%
UNION ELECTRIC COMPANY	12,955,488	9,519,145	36.10%	26,243,239	22,369,170	17.32%	17,909	17,892	0.10%
UNITED CITIES GAS COMPANY	14,770,264	13,668,725	8.06%	27,165,782	24,906,751	9.06%	21,447	21,082	1.73%
TOTAL	$3,159,120,828	$2,837,474,881	11.34%	6,150,377,705	6,036,458,378	1.89%	3,591,889	3,558,331	0.94%

UTILITY	TABLE ELEVEN PROVISIONS FOR GAS REFUND 1993	1992	% CHG	TABLE TWELVE OTHER GAS OPERATING REVENUES INCLUDING TRANSPORT GAS 1993	1992	% CHG	TABLE THIRTEEN TOTAL GAS OPERATING REVENUES INCLUDING TRANSPORT GAS 1993	1992	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$0	$0	0.00%	$10,986,322	$11,259,787	-2.43%	$150,822,604	$144,967,311	4.04%
CENTRAL ILLINOIS PUBLIC SERVICE CO	0	0	0.00%	9,314,380	9,291,742	0.24%	145,707,151	133,760,076	8.93%
CONSUMERS GAS COMPANY	0	0	0.00%	278,858	172,402	61.75%	4,210,698	3,307,607	27.30%
ILLINOIS GAS COMPANY	0	0	0.00%	616,797	562,995	9.56%	8,087,842	7,077,237	14.28%
ILLINOIS POWER COMPANY	0	0	0.00%	10,238,907	8,640,763	18.50%	314,833,154	288,617,122	9.08%
INTERSTATE POWER COMPANY	0	0	0.00%	189,066	169,525	11.53%	4,545,467	4,229,980	7.46%
IOWA-ILLINOIS GAS & ELECTRIC CO.	0	0	0.00%	3,768,288	3,454,463	9.08%	59,189,340	52,263,970	13.25%
MONARCH GAS COMPANY	0	0	0.00%	17,909	22,984	-22.08%	2,535,008	1,995,280	26.95%
MT. CARMEL PUBLIC UTILITY COMPANY	0	0	0.00%	10,945	(10,950)	-199.95%	2,315,062	1,736,916	33.29%
NORTH SHORE GAS COMPANY	0	0	0.00%	12,308,790	12,012,427	2.47%	161,956,847	139,490,922	16.11%
NORTHERN ILLINOIS GAS COMPANY	0	0	0.00%	196,621,269	203,289,582	-3.28%	1,533,344,016	1,425,376,227	7.57%
PEOPLES GAS LIGHT & COKE COMPANY	0	0	0.00%	116,869,969	132,656,640	-11.90%	1,101,306,114	988,557,440	11.41%
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	0	0	0.00%	(336,625)	310,634	-208.37%	3,428,648	4,740,017	-27.67%
UNION ELECTRIC COMPANY	0	0	0.00%	49,952	157,271	-68.24%	13,005,440	9,676,416	34.40%
UNITED CITIES GAS COMPANY	0	0	0.00%	628,535	478,260	31.42%	15,398,799	14,146,985	8.85%
TOTAL	$0	$0	0.00%	$361,563,362	$382,468,525	-5.47%	$3,520,684,190	$3,219,943,406	9.34%

ILLINOIS GAS UTILITIES
TABLE FOURTEEN
GAS TRANSPORTED FOR OTHERS
REVENUES INCLUDED IN OTHER GAS OPERATING EXPENSES

UTILITY	REVENUE 1993	REVENUE 1992	REVENUE % CHG.	M. C. F. 1993	M. C. F. 1992	M. C. F. % CHG.	CUSTOMERS 1993	CUSTOMERS 1992	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY (1)	$10,134,427	$10,541,171	-3.86%	6,745,382	6,754,539	-0.14%	648	624	3.85%
CENTRAL ILLINOIS PUBLIC SERVICE CO	8,914,861	9,268,577	-3.82%	11,267,094	11,080,115	1.51%	352	389	-9.51%
CONSUMERS GAS COMPANY	127,319	69,134	84.16%	97,017	87,769	10.54%	6	6	0.00%
ILLINOIS GAS COMPANY	193,901	301,955	-35.78%	153,286	190,852	-19.68%	2	2	0.00%
ILLINOIS POWER COMPANY	7,986,148	6,800,463	17.44%	26,816,521	20,390,300	31.52%	125	95	31.58%
INTERSTATE POWER COMPANY	179,482	162,295	10.59%	221,027	170,590	29.57%	3	3	0.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	903,049	1,006,901	-10.31%	1,289,144	1,039,500	24.02%	3	3	0.00%
NORTH SHORE GAS COMPANY	11,463,382	11,373,240	0.79%	11,795,118	11,760,443	0.29%	1,429	1,402	1.93%
NORTHERN ILLINOIS GAS COMPANY	87,768,331	109,086,819	-19.54%	181,495,057	161,875,264	12.12%	15,313	12,677	20.79%
PEOPLES GAS LIGHT & COKE COMPANY	102,212,714	119,569,751	-14.52%	89,022,853	86,220,344	3.25%	8,418	8,103	3.89%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	433,737	309,524	40.13%	665,674	509,096	30.76%	17	11	54.55%
UNITED CITIES GAS COMPANY	303,116	258,255	17.37%	513,226	428,632	19.74%	4	4	0.00%
UNION ELECTRIC COMPANY	39,616	144,041	-72.50%	84,511	91,829	-7.97%	10	28	-64.29%
TOTAL (1)	$230,660,083	$268,892,126	-14.22%	330,145,910	300,599,273	9.83%	26,330	23,347	12.78%

(1) DUE TO PROPRIETARY NATURE, M.C.F. OF GAS TRANSPORTED DOES NOT INCLUDE ALL AMOUNTS FOR RATE 10 CUSTOMERS.